

THE METROPOLITAN **BUILDER**

INSIDE SHOWCASE



**Milestone Windows
Give Homes 'Vision'**

Rosenberg, Texas

Milestone Windows Give Homes 'Vision'

By Kathy Bowen Stolz



What gives a home its “personality”? Of course exterior colors and facade materials make a statement, as does the roof, but it’s the windows and doors that are the “eyes” of a home, letting the outside in and the inside out.

Gene Miles, the owner of Milestone Windows & Doors, understands that windows are inspirational to homeowners and that they can expect their windows to make a strong statement about their home, whether they are choosing windows for new construction or replacement. He said that many homeowners are drawing their inspiration from the modern farmhouse style, with black-framed windows currently being the most popular. Milestone offers aluminum-, wood-, vinyl- and Anderson Fibrex-framed windows in many configurations and colors. Customers can see the products in the company’s showroom.

“There’s a lot more to selecting windows than you would think. From frame material, color and operation, it can be overwhelming for a homeowner, and that’s where we come in. We aspire to inform and educate our customers on all of their options so they can make the right choice for their situation,” he said. “We have windows for all architectural styles and have the ability to work within the customers’ budget. Our core business is designing, supplying and installing replacement and new construction windows.”

The company’s website, www.milestonewindows.com, includes descriptions of each style of window with its advantages and features. Milestone Windows carries the brands Sierra Pacific, MI, NT, Don Young, Andersen and Showcase. Choices include horizontal sliders, single hung, double hung, casement, awning, picture, radius, bay and bow, jalousie and garden windows.

Educating the customer is a core value of Milestone’s



business, which he started in 2015. While builders and contractors may know precisely what type of window they want, homeowners who are purchasing replacement windows may not have that knowledge. Milestone puts emphasis on informing all customers of their options and allows them to make the decision that is right for them. “With over 20 years of experience in the home construction industry, I am able to share my knowledge and experience with the customer,” said Gene.

Milestone’s crews also repair windows for homeowners,



landlords and realtors as part of their full-service approach.

Many of this family-owned business' customers are replacing windows in homes built in the 1980s and 1990s which have single-pane or the first generation of double-pane windows with failing seals.

Milestone does not give an estimate during the first appointment because many factors must be considered prior to giving the consumer that estimate. "We understand it's a big investment and not a spur-of-the-moment decision; thus, we give the customer ample time to make a decision. I have found most customers prefer this method rather than a high-pressure or 'buy today' type of approach," he stated. Milestone does offer third-party financing.

Installation is part of the purchase price with replacement windows, Milestone has AAMA- (American Architectural Manufacturers Association) certified installers, some with 30+ years of experience installing windows. They understand the different procedures necessary for installation of each type of window for each manufacturer.

"The project is really only as good as the installation, and Milestone takes pride in every one of our installations. Our crews understand the value of our customers and work hard to install our windows with little interruption to their daily life. Cleanliness and timeliness are important, and we leave





their home in great condition. Our work is superior, and our promise is to stand behind our word and our work,” Gene noted.

“Our customers are our greatest ambassadors. We receive calls from previous clients who are referring us to their friends, family and neighbors weekly. This has been cultivated by making our clients the most important, finishing their projects on time and keeping our word. Milestone Windows & Doors has grown and succeeded rapidly in the window industry due to our integrity. We want to be the company consumers think of when they think of buying windows. We value honesty, integrity, doing what is promised – and all at a fair price.” he continued.

“At Milestone we have a real passion for windows and customer service. Our ultimate goal is to become the premier window supplier and installer in Greater Houston,” Miles stated.

*To contact Milestone Windows & Doors,
call 281-750-6091, email gene@milestonellcs.com
or visit www.milestonewindows.com.*

*The office and showroom is at
3902 FM 723 Road, Suite D., Rosenberg, TX 77471.*

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